



# Fixed cost contract delivers for Day Aggregates

Chris Cooling, Group Transport Manager, Day Aggregates explains how his Tructyre fixed cost purchase and maintenance contract has benefited his operation

## DAY AGGREGATES

**Company:** Day Aggregates

**Sector:** Construction

**Solution:** Fixed cost purchase and maintenance contract

**Key benefits:** Increased vehicle uptime  
Incident prevention  
Inventory management  
Predictable expenditure  
24/7/365 service team

Day Aggregates are a Division of Day Group Limited, leading suppliers of sand, aggregate and recycled mineral products to the building, construction and leisure sectors.

“We are in the business of moving critical materials to customer sites as varied as stables and golf courses to the sites of the Crossrail and Heathrow T2 projects”. Managing a fleet of over 130 vehicles carrying more than 3 million tonnes of material last year, this is no easy task.

The Tructyre contract, which includes proactive attrition reduction, incident prevention, purchasing and inventory management as well as the rescue service, has made a significant improvement in vehicle uptime. By way of example, Chris explained that prior to being part of the Tructyre contract, his Brentford depot was receiving 2-3 daily calls from drivers between 6.00 am and 8.00 am to report tyre damage, and waiting up to three hours for service.

Following a fleet audit, Tructyre were able to recommend a tyre inspection regime to fit the Day Aggregates operation. In the month following the contract start there was an immediate impact, with only two requests to cover early incidents, both of which Tructyre attended within the hour.

Since then Tructyre’s proactive approach and 24/7/365 service team of over 100 vehicles has given back hundreds of hours of vehicle uptime to the Day Aggregates Brentford operation.

“ Having a predictable monthly payment has ironed-out peaks in expected and unexpected expenditure – something our financial people particularly appreciate”, said Chris “and of course a fixed cost helps with budgeting and when pitching for work in the construction industry where accurate cost forecasting is crucial. ”

Concluding, Chris mentioned something else he liked. “The contract is virtually ‘hands free’. The weekly inspections at our depots are performed by trained, uniformed professionals who have built relationships with local operations and security staff and Tructyre management reports give me all I need to monitor performance, freeing time for me and my team to work on moving material as efficiently and responsibly as possible.”

Our thanks to Chris Cooling and to Day Group for their hospitality and for sparing the time to put this case study together.



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